

## Investment Manager (West Africa)

<b>Job Title:</b>	Investment Manager (West Africa)
<b>Location:</b>	Possibility to be based in London or in West Africa
<b>Term of Contract:</b>	Full time, permanent

### Who we are

Established in 2009, AgDevCo is a social impact investor and project developer operating exclusively in the agriculture sector in Africa. Our mission is to build successful African agribusiness through long-term investment and support to deliver positive impact at scale.

We invest debt and equity in African agribusinesses to create jobs, improve food security, and boost prosperity.

We have made over 65 investments to date and committed around \$135 million. Our investments offer a way of leveraging large amounts of private capital into socially-responsible farming and agri-processing businesses in Africa, with major benefits for smallholder farmers and local communities.

We have around \$150m of capital still to invest in a portfolio of investments in Tanzania, Mozambique, Ghana, Zambia, Malawi, Uganda, Rwanda and Sierra Leone, with a workforce of 80 people across the office in London and 8 offices in sub-Saharan Africa.

### The opportunity:

We are seeking an Investment Manager for the West African region who will work with the region's directors to develop and manage AgDevCo's investment portfolio. This is an exciting opportunity to lead all investment processes from origination to execution and through to exit.

Reporting to the West Africa Associate Director, the duties of the role include:

### Key responsibilities

- ▶ Work with colleagues to lead the identification, appraisal and negotiation of a portfolio of debt and equity agribusiness investments. This involves:
  - origination and initial screening of opportunities (including KYC);
  - with the relevant investment directors, leading the commercial negotiations on the structure and terms of the investment;
  - carrying out or overseeing the full appraisal and due diligence of investment opportunities (including commercial, legal, financial modelling) and preparation and writing of required internal investment proposal papers; and
  - overseeing commercial aspects of the execution, working closely with internal and/or external legal counsel.

- ▶ To provide on-going management / monitoring and evaluation and reporting on portfolio investees, to include:
  - being the primary point of contact for the investment;
  - providing (or procuring from with AgDevCo or externally) management support to help investees achieve their business targets; and
  - managing regular monitoring and reporting to AgDevCo’s senior management and Board.

### Skills and experience

The successful candidate will have:

- ▶ Experience in a relevant investment business (e.g. private equity, DFI, impact investor, commercial bank)
- ▶ Experience of working in West Africa in an investment role, ideally with agribusiness exposure
- ▶ Excellent analytical, finance, and negotiation skills (including familiarity with a range of debt and equity instruments)
- ▶ Strong financial modelling skills (DCF, three-statement models etc.)
- ▶ Ability to develop and manage strategic relationships with donors, peer organizations and potential investees
- ▶ Ideally an understanding and experience of donor funding and development priorities in Africa and their reporting requirements
- ▶ Fluent English language skills (essential); French language would be a plus

### Personal attributes

- ▶ Collegiate working style with a strong management capability, across geographies
- ▶ Excellent verbal and written communication skills

### Why should you join us?

In addition to joining a friendly, collaborative team, we will offer the following:

- ▶ Competitive salary and benefits package
- ▶ Discretionary annual performance bonus
- ▶ Private medical insurance
- ▶ Opportunity to gain international experience and be part of a diverse team
- ▶ Flexible working
- ▶ The opportunity to contribute to Africa’s economic development
- ▶ Opportunity to travel internationally

*“In submitting this application, I agree that AgDevCo may collect the personal data it contains and use that data for current and future recruitment. In the event that my application is unsuccessful, I understand that my details will be securely destroyed after six months.”*

### How to apply

Please send your CV and a cover letter explaining why you would be suitable for the role, to [careers@agdevco.com](mailto:careers@agdevco.com) with subject “Investment Manager (West Africa)”.